

NEUROVERSE GLOBAL

# Conflict Resolution & Negotiation

Excellence Program

*A 5-Day Intensive Executive Training Program*

Training Course Code: NV-TR-02-006

Prepared for: [Client Organization]

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## Executive Summary

In today's complex and high-stakes business environment, the ability to manage conflict constructively and negotiate strategically is a critical leadership capability. Unresolved conflict erodes trust and performance, while effective negotiation drives alignment, strengthens partnerships, and creates sustainable value. NeuroVerse Global presents a comprehensive 5-day **Conflict Resolution & Negotiation Excellence Program** designed to equip leaders and professionals with advanced frameworks, behavioral insights, and practical tools to manage disputes, influence outcomes, and negotiate win-win agreements. By the end of the program, participants will possess the confidence, structure, and strategic mindset necessary to resolve conflict effectively and negotiate with clarity, control, and measurable impact.

Program Element	Details
<b>Duration</b>	5 Days (40 Hours)
<b>Target Audience</b>	C-Suite Executives, Senior Leaders, Strategy Professionals
<b>Delivery Options</b>	5★ Hotel   Traveling (Global Centers)   Training Institute   Onsite at Your Location   Virtual Live   Hybrid
<b>Certification</b>	yes
<b>Class Size</b>	Optimum number of participants for highest interaction and engagement

We provide flexible and premium delivery formats tailored to your strategic priorities:

- **5★ Hotel Experience:** Executive retreat setting combining strategic learning, executive networking, and high-level team in luxury venues (e.g., Amman, Dead Sea, Aqaba).
- **Traveling (Global Centers):** Delivered at world-class international locations such as London, Istanbul, Dubai, Singapore, Georgia, or select European hubs, offering premium facilities and global networking opportunities.
- **Training Institute:** Hosted at leading accredited institutes equipped with advanced learning technologies and innovation-driven environments.
- **Onsite at Your Location:** Conducted at your corporate headquarters for a fully customized, confidential, and organization-focused experience.
- **Virtual Live:** High-definition, interactive online sessions with digital collaboration tools ideal for distributed leadership teams.
- **Hybrid Model:** A strategic blend of in-person engagement and synchronized virtual participation to maximize flexibility and international reach.

## Curriculum Structure

The **Conflict Resolution & Negotiation Excellence Program** is structured as a progressive 5-day executive journey. The program begins with understanding the psychology of conflict, advances toward structured negotiation frameworks, and culminates in complex multi-party simulations and strategic integration. Each day builds systematically—from self-management and conflict awareness to high-level negotiation strategy, organizational alignment, and digital-age negotiation dynamics—ensuring both behavioral mastery and strategic application.

### Day 1: Foundations of Conflict & Negotiation

**Theme:** Understanding Conflict Dynamics

Module	Key Activities
<b>Conflict Psychology</b>	Sources of workplace conflict; Behavioral triggers; Escalation patterns
<b>Conflict Styles Assessment</b>	Thomas-Kilmann model; Personal conflict profile analysis
<b>Emotional Intelligence in Conflict</b>	Emotional regulation techniques; De-escalation strategies
<b>Negotiation Fundamentals</b>	Distributive vs. integrative negotiation; Core terminology and concepts

### Day 2: Negotiation Strategy & Preparation

**Theme:** Structuring Win-Win Outcomes

Module	Key Activities
<b>Strategic Preparation</b>	BATNA analysis; ZOPA identification; Stakeholder mapping
<b>Value Creation &amp; Claiming</b>	Integrative negotiation models; Trade-off strategies
<b>Persuasion &amp; Influence</b>	Behavioral economics in negotiation; Framing techniques
<b>Negotiation Planning Lab</b>	Real-case preparation workshop; Structured negotiation canvas

## Day 3: Managing Difficult Negotiations

**Theme:** Negotiating Under Pressure

Module	Key Activities
High-Conflict Situations	Managing aggressive tactics; Handling deadlocks
Multi-Party Negotiations	Coalition building; Complex stakeholder alignment
Cross-Cultural Negotiation	Cultural intelligence in global negotiations
Simulation Exercise	High-stakes negotiation role-play with real-time feedback

## Day 4: Organizational Conflict Resolution

**Theme:** Building Conflict-Resilient Organizations

Module	Key Activities
Mediation & Facilitation Skills	Structured mediation frameworks; Neutral facilitation practice
Workplace Dispute Systems	Designing internal resolution mechanisms
Leadership & Conflict Culture	Creating psychologically safe environments
Case Study Analysis	Lessons from global negotiations (e.g., Brexit process dynamics)

## Day 5: Advanced Negotiation & Digital Era Dynamics

**Theme:** Strategic Influence in Modern Environments

Module	Key Activities
AI & Negotiation Analytics	Data-driven negotiation preparation; Predictive modeling basics
Virtual Negotiation Skills	Online negotiation strategies; Digital communication risks
Ethical Negotiation	Integrity frameworks; Long-term relationship management
Capstone & Certification	Complex negotiation simulation; Peer review; Executive negotiation action plan

## Delivery Options

NeuroVerse Global offers unparalleled flexibility in program delivery, ensuring that world-class strategic education is accessible regardless of location or logistical constraints. Choose the format that best suits your organizational needs:

Format	Description	Best For
<b>Executive Retreat</b> ***** <b>5* Hotel</b>	Multi-day experience at luxury venues in <b>hotels 5*</b> combining learning with strategic planning and team activities. Amman, Dead Sea, Aqaba	Board offsites, strategic planning, executive bonding
<b>Premier Training Institute</b>	Delivered at internationally accredited, state-of-the-art institutes equipped with advanced learning technologies, executive facilities, and innovation labs.	Executive education, certified programs, high-impact professional development
<b>Global Centers With Traveling</b>	Conducted at NeuroVerse world-class facilities in London, Istanbul, Egypt, Dubai, Singapore, Georgia, or Europe. Premium amenities and networking.	International exposure, cross-cultural learning, executive networking
<b>Onsite Premium</b>	NeuroVerse facilitator at your corporate headquarters or preferred location. Full materials, and immersive experience.	Leadership teams, confidential strategy sessions, team building
<b>Virtual Live</b>	Synchronous online sessions with interactive tools, breakout rooms, and digital collaboration platforms. HD streaming.	Distributed teams, cost optimization, time-constrained executives
<b>Hybrid Model</b>	Blend of in-person and virtual elements. Regional hubs with synchronized virtual participation for global teams.	Global organizations, flexible participation, maximum reach



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Make you Training in more than 35 Countries Around the World

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