

NEUROVERSE GLOBAL

Mergers & Acquisitions Strategy

Excellence Program

A 5-Day Intensive Executive Training Program

Training Course Code: NV-TR-12-009

Prepared for: [Client Organization]

Website: <https://www.neurovtech.com/>

Contact: info@neurovtech.com

+962 795480109



Executive Summary

The Mergers & Acquisitions Strategy program is designed to equip executives and professionals with the strategic, financial, and operational expertise required to successfully execute M&A transactions. It covers the full deal lifecycle, from target identification and valuation to negotiation, due diligence, and post-merger integration. Participants will gain hands-on experience with real-world case studies, financial modeling, and deal structuring techniques used by leading investment banks and global corporations. The program also explores risk management, regulatory considerations, and value creation strategies. By the end of the program, attendees will be able to lead and support M&A initiatives that drive sustainable growth and competitive advantage.

Program Element	Details
Duration	5 Days (40 Hours)
Target Audience	C-Suite Executives, Senior Leaders, Strategy Professionals
Delivery Options	5★ Hotel Traveling (Global Centers) Training Institute Onsite at Your Location Virtual Live Hybrid
Certification	yes
Class Size	Optimum number of participants for highest interaction and engagement

We provide flexible and premium delivery formats tailored to your strategic priorities:

- **5★ Hotel Experience:** Executive retreat setting combining strategic learning, executive networking, and high-level team in luxury venues (e.g., Amman, Dead Sea, Aqaba).
- **Traveling (Global Centers):** Delivered at world-class international locations such as London, Istanbul, Dubai, Singapore, Georgia, or select European hubs, offering premium facilities and global networking opportunities.
- **Training Institute:** Hosted at leading accredited institutes equipped with advanced learning technologies and innovation-driven environments.
- **Onsite at Your Location:** Conducted at your corporate headquarters for a fully customized, confidential, and organization-focused experience.
- **Virtual Live:** High-definition, interactive online sessions with digital collaboration tools ideal for distributed leadership teams.
- **Hybrid Model:** A strategic blend of in-person engagement and synchronized virtual participation to maximize flexibility and international reach.

Curriculum Structure

Day 1: M&A Fundamentals & Strategic Rationale

Theme: Understanding the M&A Landscape

Module	Key Activities
Introduction to M&A	Types of deals: mergers, acquisitions, joint ventures, divestitures
Strategic Rationale	Growth strategies; synergies; market expansion; diversification
M&A Lifecycle Overview	End-to-end deal process; key stakeholders
Case Study Analysis	Review of successful and failed M&A deals

Day 2: Target Identification & Valuation

Theme: Finding and Valuing Opportunities

Module	Key Activities
Target Screening & Selection	Strategic fit; financial criteria; market positioning
Valuation Methods	DCF, comparable companies, precedent transactions
Financial Analysis for M&A	Assessing financial health; forecasting performance
Valuation Workshop	Practical exercise: valuing a target company

Day 3: Due Diligence & Risk Assessment

Theme: Evaluating Risks and Opportunities

Module	Key Activities
Due Diligence Process	Financial, legal, operational, and commercial due diligence
Risk Identification	Key deal risks; red flags; mitigation strategies
Synergy Assessment	Revenue and cost synergies; integration potential
Due Diligence Simulation	Case study: analyzing a target company

Day 4: Deal Structuring & Negotiation

Theme: Executing Successful Deals

Module	Key Activities
Deal Structuring	Payment methods; earn-outs; financing options
Negotiation Strategies	Negotiation tactics; stakeholder management
Legal & Regulatory Considerations	Contracts; approvals; compliance requirements
Negotiation Role Play	Simulated M&A negotiation exercise

Day 5: Post-Merger Integration & Value Creation

Theme: Delivering Synergies and Growth

Module	Key Activities
Integration Planning	Cultural integration; systems alignment; change management
Synergy Realization	Tracking and delivering value; performance monitoring
Post-Merger Challenges	Managing risks; resolving conflicts; retention strategies
Capstone & Certification	M&A strategy presentation; peer evaluation

Delivery Options

NeuroVerse Global offers unparalleled flexibility in program delivery, ensuring that world-class strategic education is accessible regardless of location or logistical constraints. Choose the format that best suits your organizational needs:

Format	Description	Best For
Executive Retreat ***** 5* Hotel	Multi-day experience at luxury venues in hotels 5* combining learning with strategic planning and team activities. Amman, Dead Sea, Aqaba	Board offsites, strategic planning, executive bonding
Premier Training Institute	Delivered at internationally accredited, state-of-the-art institutes equipped with advanced learning technologies, executive facilities, and innovation labs.	Executive education, certified programs, high-impact professional development
Global Centers With Traveling	Conducted at NeuroVerse world-class facilities in London, Istanbul, Egypt, Dubai, Singapore, Georgia, or Europe. Premium amenities and networking.	International exposure, cross-cultural learning, executive networking
Onsite Premium	NeuroVerse facilitator at your corporate headquarters or preferred location. Full materials, and immersive experience.	Leadership teams, confidential strategy sessions, team building
Virtual Live	Synchronous online sessions with interactive tools, breakout rooms, and digital collaboration platforms. HD streaming.	Distributed teams, cost optimization, time-constrained executives
Hybrid Model	Blend of in-person and virtual elements. Regional hubs with synchronized virtual participation for global teams.	Global organizations, flexible participation, maximum reach



NEUROVERSE GLOBAL

World Leaders in Executive Education

<https://www.neurovtech.com/>

info@neurovtech.com

+962 795480109

Make you Training in more than 35 Countries Around the World

© 2026 NeuroVerse Global. All rights reserved.